



2020

# Company Profile

Aspire to Inspire the Digital World

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WHAT WE OFFER

HOW TO COLLABORATE WITH US

THE 5 KEY FUNDAMENTALS OF SUCCESS

DELIVERY METHODOLOGIES

WHY CHOOSE US

CASE STUDIES



# WHO WE ARE

 <p><b>CMC CORPORATION</b> Aspire to Inspire the Digital World</p>	 <p>CMC TS</p>  <p>CMC TSSG</p>  <p>CMC CYBER SECURITY</p>  <p>CMC CMS</p>	 <p><b>CMC GLOBAL</b> Aspire to Inspire the Digital World A member of CMC Corporation</p>
<p><b>1993</b> Year Established</p> <p><b>3000+</b> Talents</p> <p><b>2nd Largest</b> ICT Group in Vietnam</p>	<p><p>CMC GLOBAL</p><p>CMC JAPAN</p><p>CMC CIBER</p></p>	<p><b>2017</b> Year Established</p> <p><b>1160+</b> Talents</p> <p><b>5</b> Offices</p>
	<p><p>CMC TELECOM</p><p>NETN@M YOU BET. WE CARE.</p></p>	<p>“CMC Global powers your business prosperity with top-notch IT expertise and cutting-edge innovations.”</p>
	<p>R&amp;D: CMC Institute for Science &amp; Technology (CIST)</p>	

## Achievements



Top Vietnam ICT Award in recognition of "IT Outsourcing Services"



Best companies to work for in Asia 2019



Vietnam best place to work 2018-2020



CMMI Certificate



ISO 9001:2015



ISO 27001:2013

## Strategic Partners





## Vision-Mission

With desire & mission, CMC strives to become the world leader in IT & Telecommunication.

Leading the wave of new technologies, making efforts to develop world-class products - services - technology solutions, bringing outstanding values to customers, contributing to enhance Vietnam's position in the digital era, toward a powerful nation.

## Core Values



## Business Partners





# GLOBAL PRESENCE



**5+**  
OFFICES

**1160+**  
TALENTS

**700+**  
CERTIFIED  
ENGINEERS

**150+**  
GLOBAL CLIENTS

# CLIENTS AND PARTNERS

## Premiere Partners



## Clients

Insurance    Media & Entertainment    Logistics    Banking & Finance    IT & Service    Automotive    Healthcare    Transportation    Fintech



# WHAT WE OFFER

## CMC GLOBAL



### DEDICATED IT RESOURCES



### WORLD-CLASS SOFTWARE ENGINEERING

- Custom Software Development
- Software Maintenance & Managed Service



- Legacy Migration



- Testing Service



### DIGITAL EMERGING SERVICES

#### Cloud Professional Services

- DevOps IT Professional Service
- Cloud Migration
- Cloud Managed Service
- Cloud Testing



#### RPA Services

- RPA Consulting & System Integration
- RPA Implementation



#### AI Consulting & Implementation

## CMC CORP ECOSYSTEM



### CO-CREATION SERVICES

#### CMC Institute for Science & Technology (CIST)

- IoT Smart Device - CIVAMS.Face
- CMC Data Lake
- CMC Data Matching
- CMC Social Listening
- CMC Chatbot
- CMC Certification Authority
- CMC Fraud Detection

#### CMC Telecom

- Data Transmission & Internet Services
- Voice Services
- CMC Cloud
- CMC CDN
- CMC Akamai CDN
- Data Center

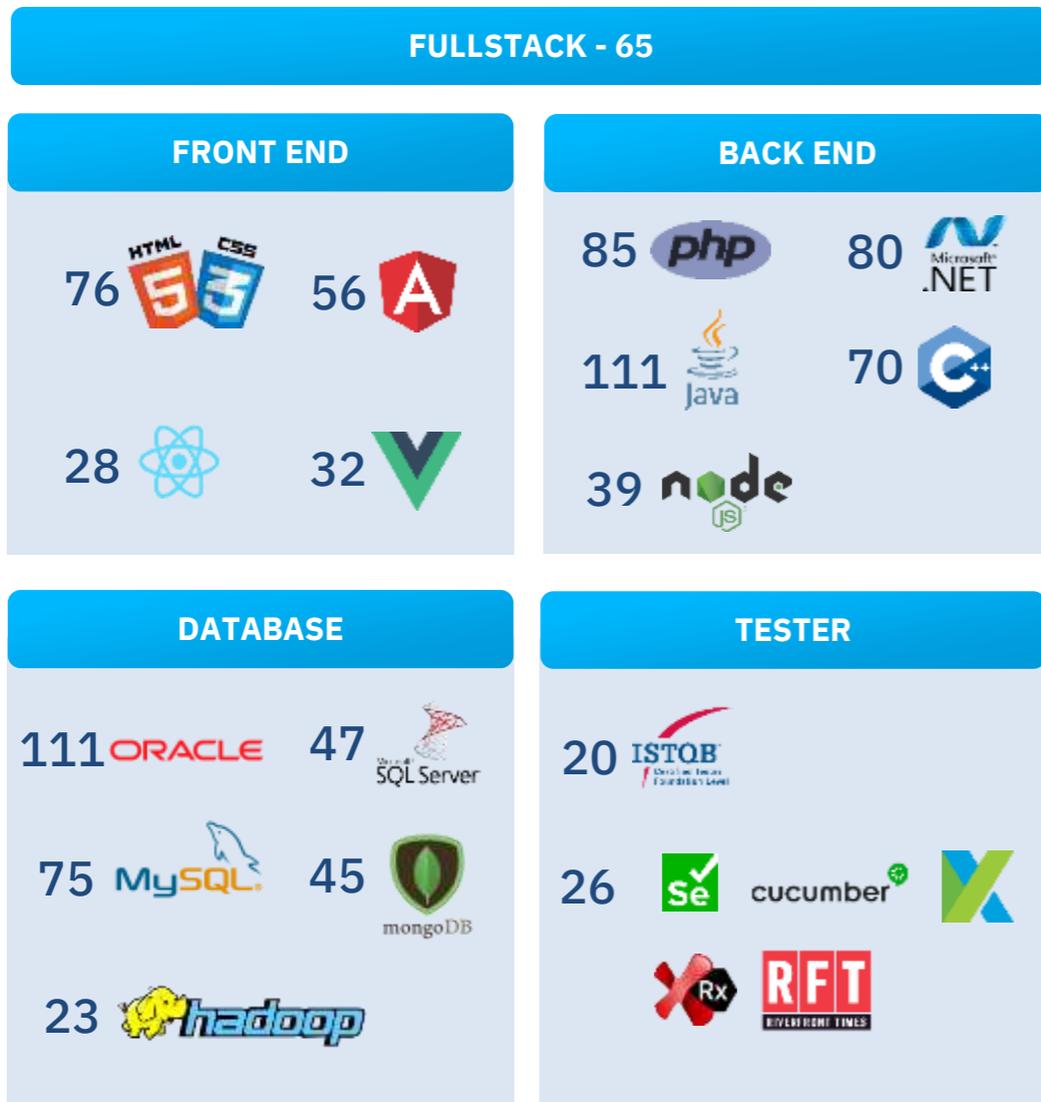
#### CMC Technology Solution

- C-Invoice
- CMC CA
- CRM
- HRM
- ERP
- Electronic Contracts
- Data Analytics & AI
- IT Services
- Consulting
- Security Monitoring/Threat Hunting services
- PCI/DSS Certificate & Compliance
- Security Operation Center SOC

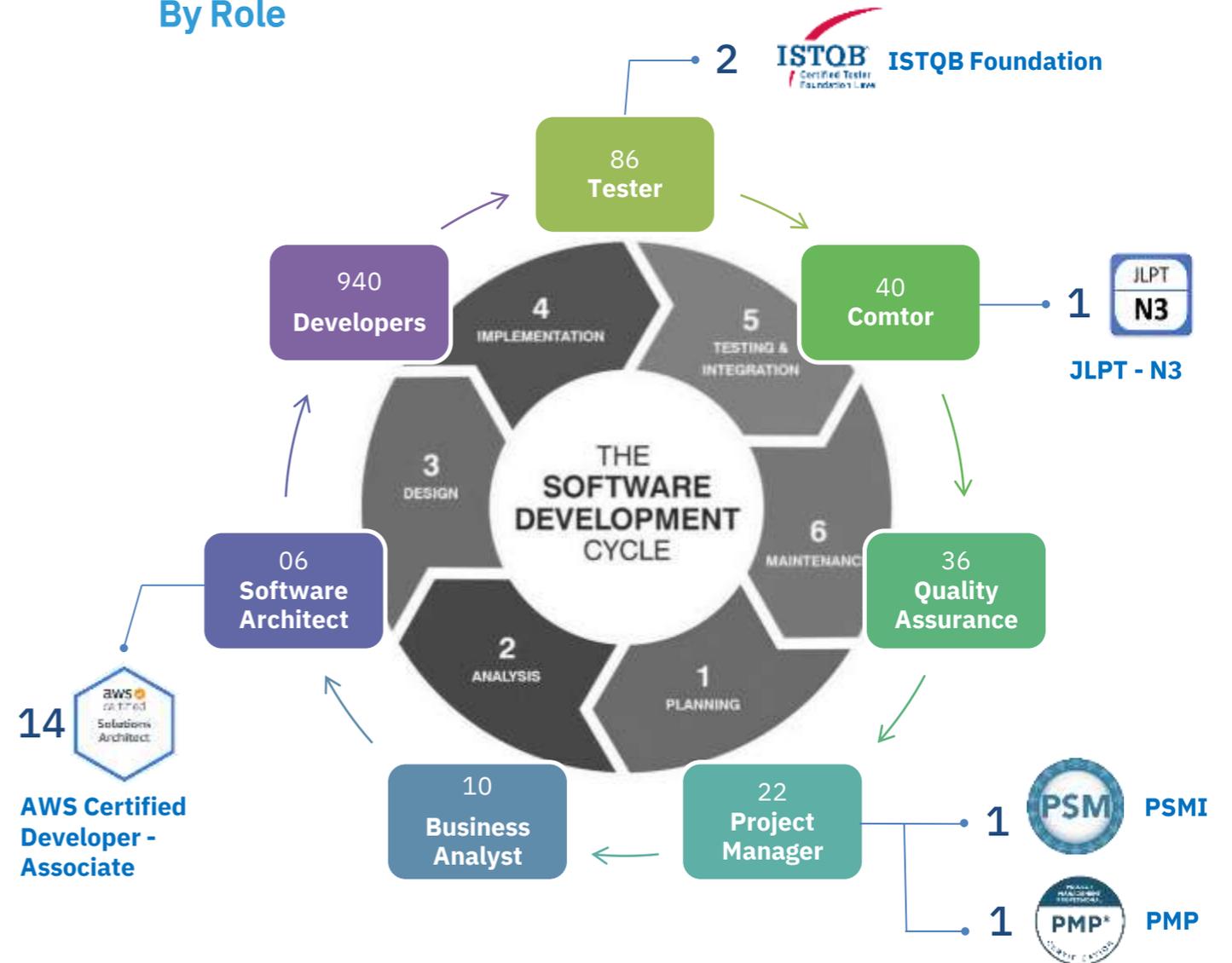
# CAPACITY

## World-class Software Engineering

### Tech-Stack



### By Role



# CAPACITY

## Digital Emerging Services

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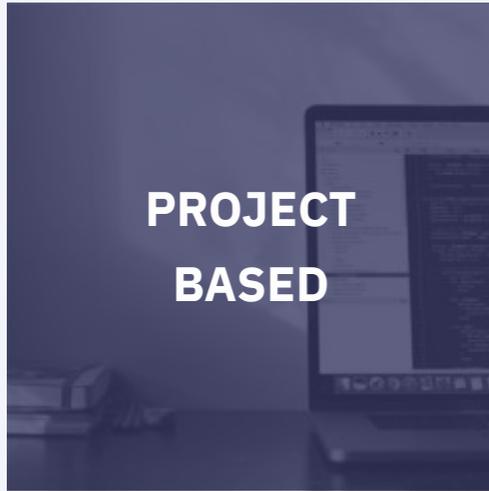
### Cloud Professional Services

<b>3</b>		AWS Certified Developer - Associate	<b>3</b>		AWS Certified SysOps Administrator – Associate	<b>1</b>		AWS Certified DevOps Engineer - Professional
<b>14</b>		AWS Certified Solutions Architect - Associate	<b>1</b>		Microsoft Azure Fundamentals (AZ-900)	<b>1</b>		AWS Certified SysOps Administrator – Associate

### RPA Service

<b>1</b>		Blue Prism Developer	<b>1</b>		Blue Prism Professional Developer	<b>13</b>		Automation Anywhere Certified Advanced RPA Professional
<b>2</b>		Automation Anywhere Certified Master RPA Professional	<b>2</b>		UiPath Certified RPA Associate	<b>6</b>		UiPath Certified Advanced RPA Developer

# HOW TO COLLABORATE WITH US



International standard infrastructure is fully equipped with security systems and smart conference rooms.



Certified engineer



The quality and security of services are 100% guaranteed by following stringent global standards.



Having a well-managed development environment makes everything run smoothly.



Being present, visible and engaged with everyone in the project is our top priority.





## Why Startups Work With Us

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### Long-standing Reputation

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**27+**  
years

of experiences inherited from CMC Group and the position in Vietnamese Top 2 largest technology corporation have cemented our prestige and position in the IT market of the region.

### Fast Delivery & Reasonable Cost

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**4-6**  
weeks

is our average time to deliver Minimum Viable Product (MVP) to our partners. With a reasonable cost, we save up to 70% of personnel and operational expenses for our customers.

### Extensive Consultation & Expertise

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**500+**  
projects

in long-term partnerships with 150+ clients worldwide allow us to provide comprehensive technical consultations for startups with absolute guarantee of quality.



WHY CHOOSE US

## Why SMEs Work With Us

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### One-stop Services

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## All-in-one ICT solutions and resources

include a wide range of IT service segments for SMEs, ranging from infrastructure, platforms, to application development and tools, with seamless and comprehensive product development processes from top to toe.

### Flexibility

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## Flexible Adaptation in customer services

is our top priority, so as to effectively address every demand and requirement of each customer encounter, especially the needs of SMEs during their critical expansion phase.



# WHY CHOOSE US

## Long-term Commitment

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### 27 years of experiences

During 27+ years of partnering with top corporations worldwide, we always uphold our long-term commitment to customer services, striving to bring sustainable and added value to their business growth.

## World-class Delivery Process

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### Internationally Certified Services

We apply recognized standards and industry's best practices such as ISO 9001:2015, ISO 27001:2013, CMMi Level 3, ITIL framework along with the compliance of security, and management tools to ensure the best-in-class quality of products.

Why Large  
Enterprises  
Work With Us

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# SUCCESS STORIES

01

02

03

04

05

06

07

08

Media & Entertainment

Logistics

Banking & Finance

Manufacturing

Automotive

Healthcare

Fintech

Transportation



**TSUTAYA**



A startup company was developing a transportation service system that helped to carry cargo through smart applications. We partnered up with them to consult and provide innovative solutions for new features development and comprehensive system operation



**Country:** Malaysia

**Client:** A start-up in logistics based in Malaysia

**Domain:** Logistics

**Service:** Custom Software Development & Maintenance

**Collaboration Model:** Project-Based

### Project Details

- ◆ **Timeline:** From 2018 - now
- ◆ **Personnel:** 7
- ◆ **Details:**
  - Develop and maintain the system including:
    - + A website for shipper ( book & manage shipment )
    - + A website for carrier ( Dispatchers, Owner-Driver )
    - + Mobile application ( Android & iOS ) for Carrier ( Dispatchers, Drivers, Owner-Drivers)
    - + A website for Admin to manage all information of system
- ◆ **Technologies:**
  - SignalR 2.2.3
  - Programming language: .NET MVC5
  - Framework: Bootstrap, AngularJS 6

### Achievements

- ◆ All applications have been developed successfully, guaranteeing the quality and strict requirements of the client
- ◆ High customer satisfaction scores.



A Singapore-based fintech company partnered up with CMC Global to develop fintech applications by applying innovative technologies to their banking systems across South East Asia.



**Country:** Singapore

**Client:** Leading Fintech SAAS Provider Company

**Domain:** Fintech

**Service:** Dedicated Team

**Collaboration Model:** ODC

### Project Details

◆ **Timeline:** From 2019 - now

◆ **Personnel:** 83

◆ **Detail:**

**The whole project was subdivided into 6 categories:**

- . Core banking
- . Smart Lending Platform
- . Supply Chain Finance
- . Smart Agent Team
- . eKYC
- . Smart Interview

Our responsibility was to develop new features and maintain the entire system.

◆ **Technologies:**

**Core technology:** AI & Blockchain

**Fundamentals technologies:** DevOps, Back-end (Java), Front-end (VueJS, ReactJS), Mobile (Native Android, iOS & Flutter)

### Achievements

- ◆ Became the biggest development center across Asia
- ◆ Smooth and obstacle-free system operation
- ◆ High customer satisfaction scores of over 90 throughout the project
- ◆ Play a key role in customer solutions deployment to banks in South East Asia.



We worked in close co-operation with one of the leading technology groups in South Korea. This multinational project involved over 300 staff members to maintain platform's modules and develop new features to satisfy end-users.



**Country:** South Korea

**Client:** Fortune 500 - Leading ICT Group in South Korea

**Domain:** Logistics

**Service:** Dedicated Team

**Collaboration Model:** ODC

### Project Details

- ◆ **Timeline:** From 2019 - now
- ◆ **Personnel:** 50 certified and experienced engineers + 3 Korean-speaking comtors
- ◆ **Details:**

#### Maintain and enhance platform modules:

Business Flowchart                      e-Commerce Logistics  
Supply Chain Planning                  Premium Logistics  
Freight Forwarding Warehousing & Distribution

#### Develop new features:

Develop new services and products with innovative technologies and advanced architecture

Support multi-languages

Define performance standards of the system

Penetration and performance testing

#### ◆ Technologies:

**Programming languages & frameworks:** Java, Javascript, HTML5, Ajax, VueJS, jQWidjet, NodeJS

**New tech:** Bigdata, AI, IoT

### Achievements

- ◆ All deliverables have been successfully transferred with a **100/100 satisfaction score** from the client.
- ◆ **Increased experience** for end-users
- ◆ Became the **first partner** trusted by the customer to self-operate during the project implementation process.



# CMC GLOBAL

Aspire to Inspire the Digital World

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 [CMC Global](#)

 [CMC Global Company Limited.](#)

## INFORMATION

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